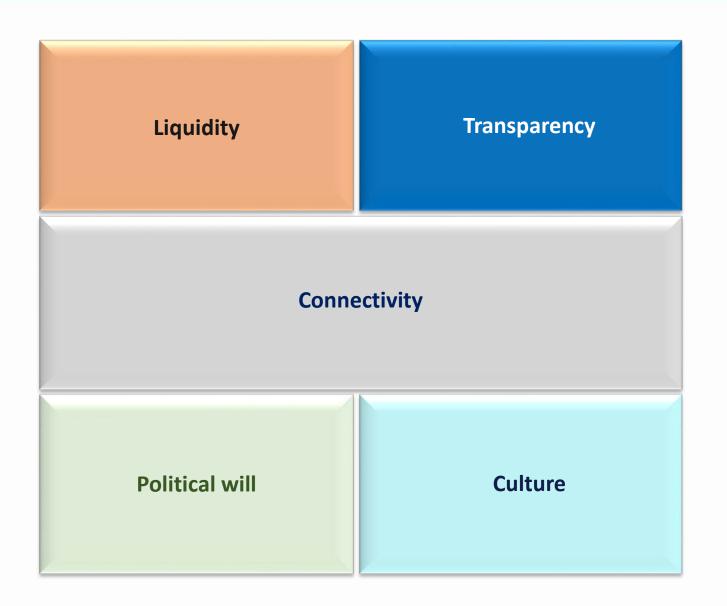


Eren Aksoy

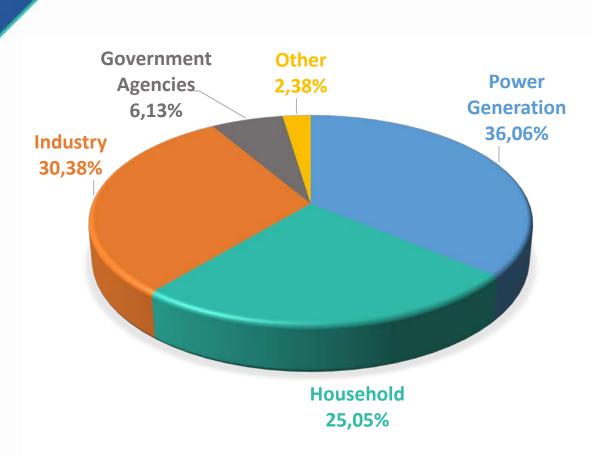
14th GAS FORUM Ljubljana, Slovenia, 24-25 September 2019







Turkey Gas Consumption



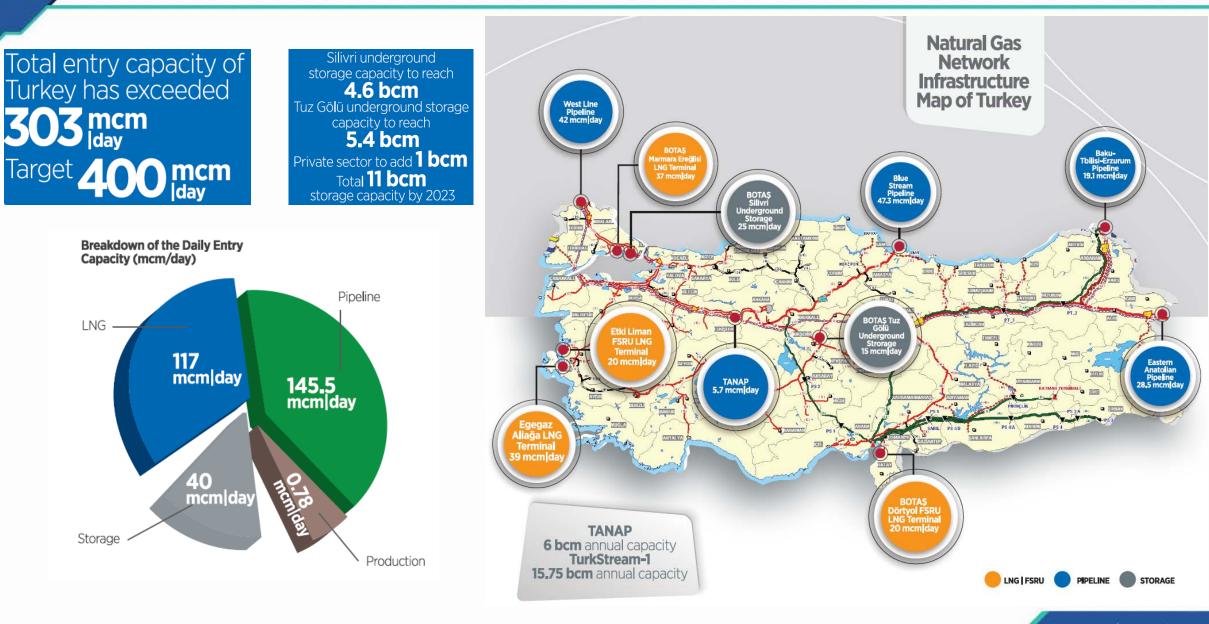
Year	Consumption (Million sm3)	Changes Compared to Previous Year (%)			
2007	35.395	14,24			
2008	36.865	4,15			
2009	35.219	-4,47			
2010	37.411	6,22			
2011	43.697	16,80			
2012	45.242	3,53			
2013	45.918	1,50			
2014	48.717	6,10			
2015	47.999	-1,47			
2016	46.395	-3,34			
2017	53.512	7,50			
2018	48.974	-4,45			

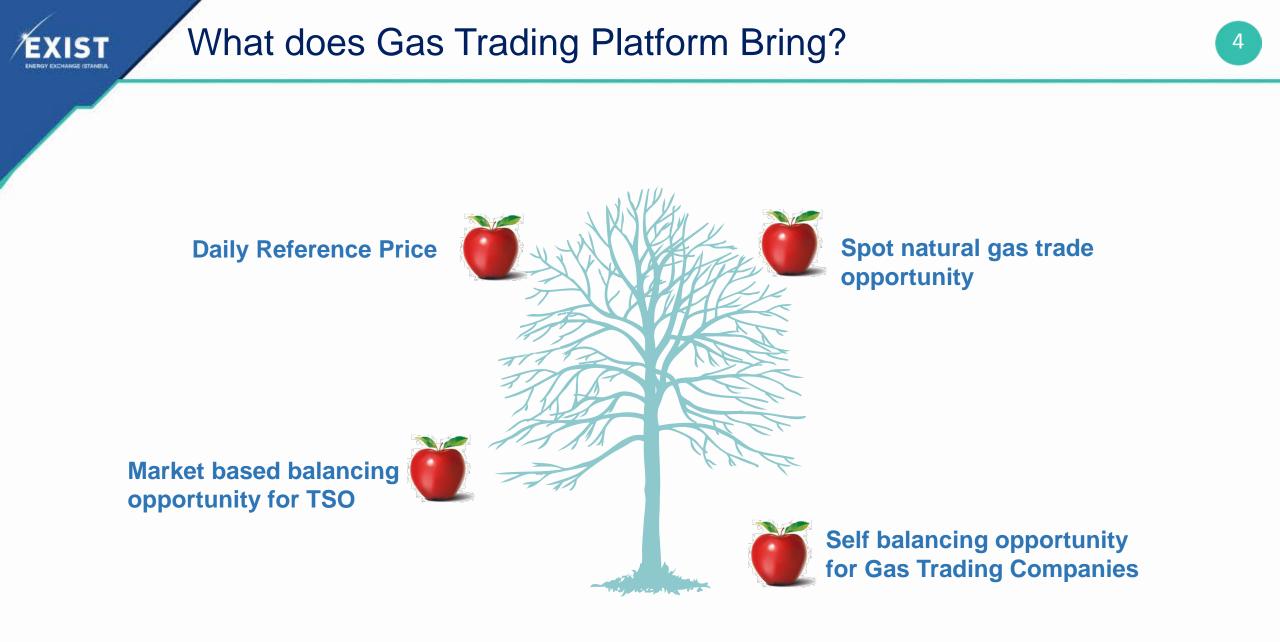
✓ Turkey wants to reduce import dependency in energy

 Turkey still expands its network and connects 1 million households annually



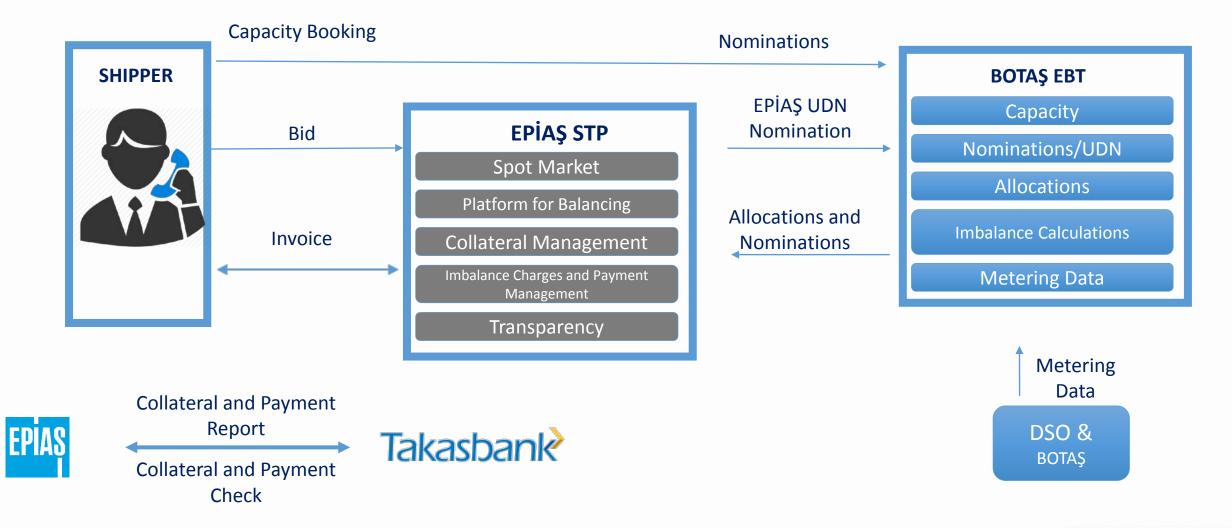
Turkey's Gas Infrastructure



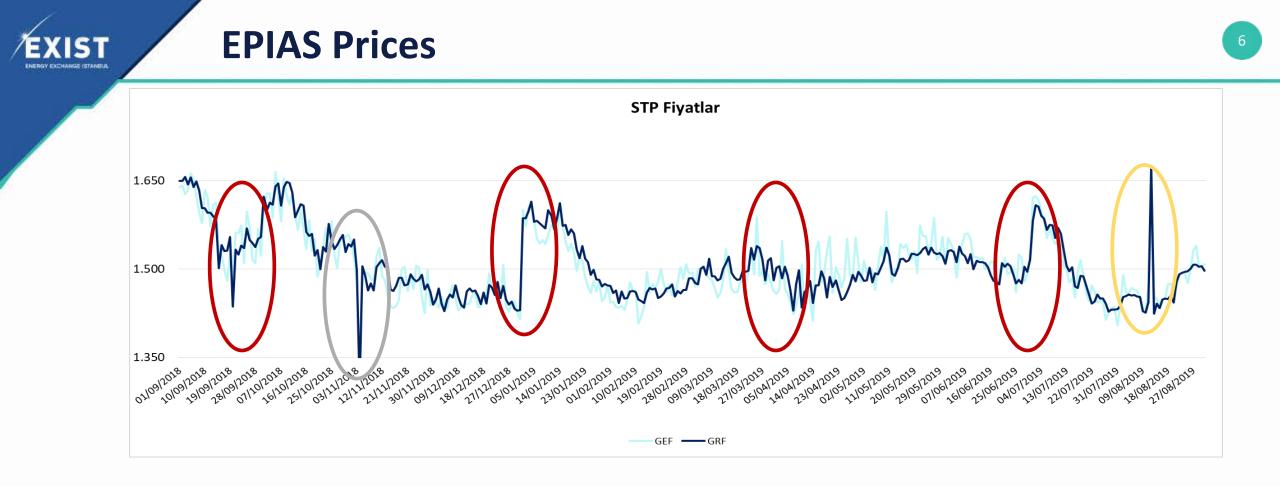


New Gas Market Model and Responsibility Distribution

IST



www.epias.com.tr

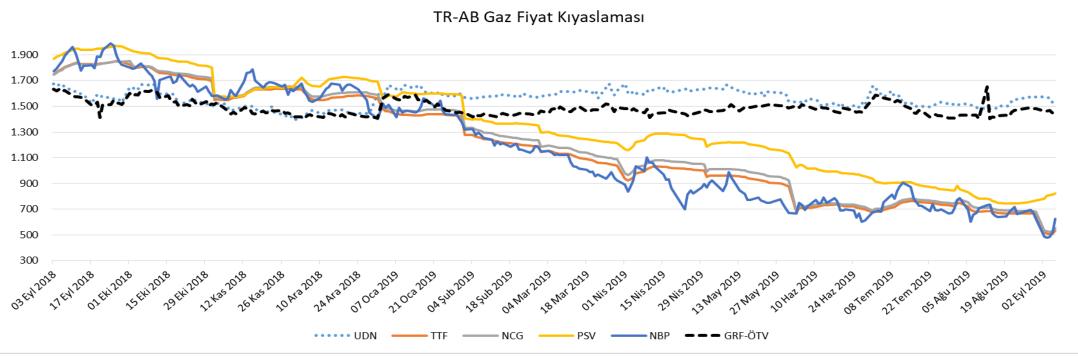


Lack of maturity on the order book.

Quarter changes effects import prices due to oil indexed formulae.

First day of Eid Holiday

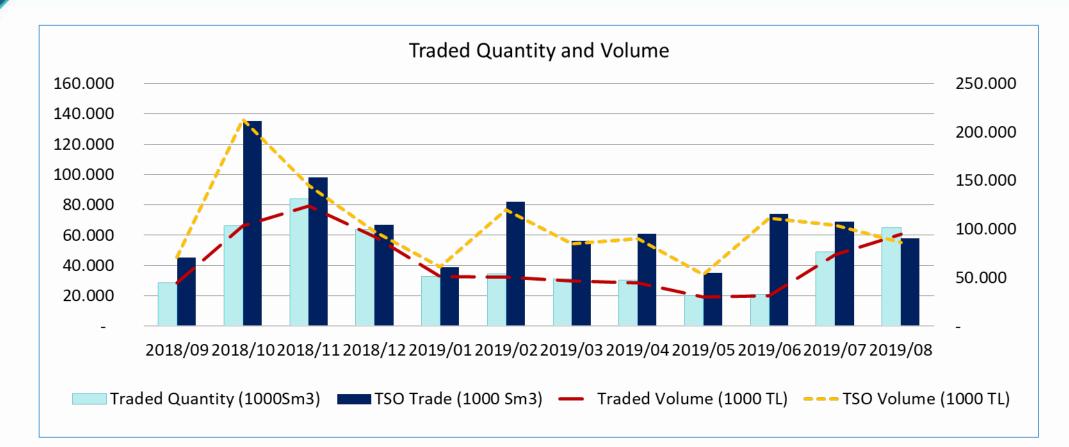
Turkey and European Gas Market Price Comparison



*Source: Argus ve EPİAŞ Şeffaflık Platformu * Döviz kur verisi TC Merkez Bankası kaynaklıdır.

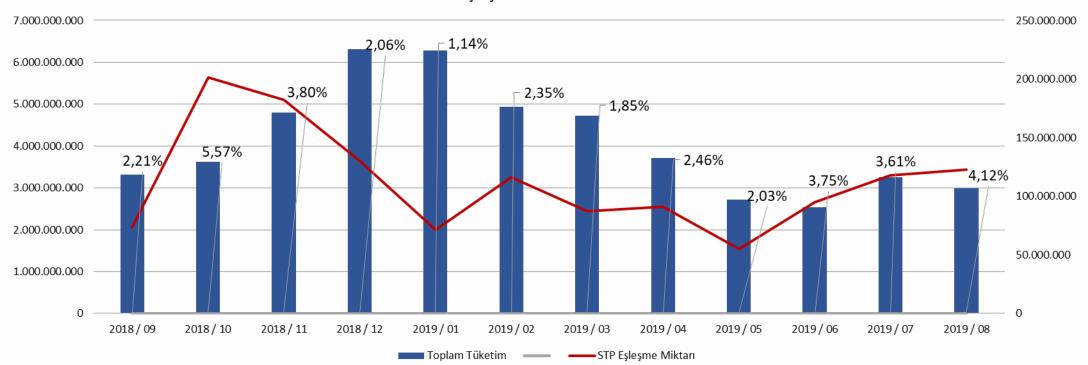
- > Cant be said that there is a correlation between Turkish prices with other liquid hubs in Europe.
- Due to gas to gas competition, the prices falls summer time in Europe where due to oil indexed contracts the high price level stays even during summer times in Turkey.
- Looking forward to see if there will be more correlation between PSV and UDN prices after the completion of TAP Project.
- The effects of TurkStream?

Market Volume



Since the beginning of the market, total 1,3 bcm gas has been traded. 61% of total trade volume was traded by TSO for the system balance purposes.

STP Traded Quantity vs Consumption



STP Eşleşme Miktarı vs Tüketim

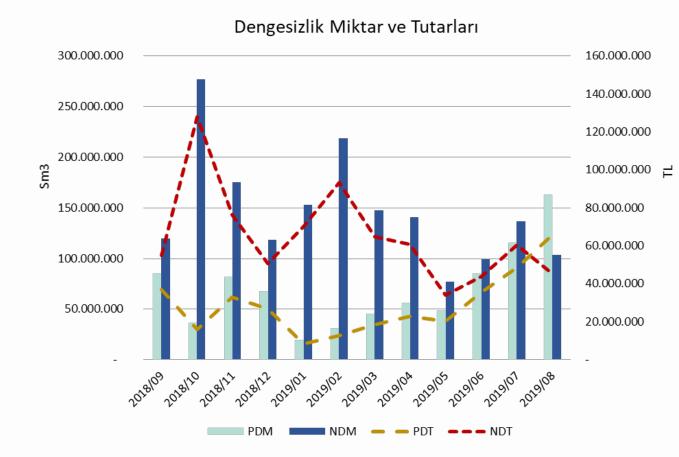
> EPIAS trade reached to the certain point. Now the target for Turkish gas market to increase liquidity.

Share of Market Participants

4.79% 3.37% 4.79% 1.59% 1.35% 30.94%		32.31%	7.87%			6.65%		
2.16%			4.7	9%		3.37%		
		30.94%	2.16%	1.59		1.35% 0.85% 0.82%		
			1.95%	0.86%	0.55%	0.3		

Shippers trades;

 The distribution of traded quantity is given on the graph. **Cash-out**

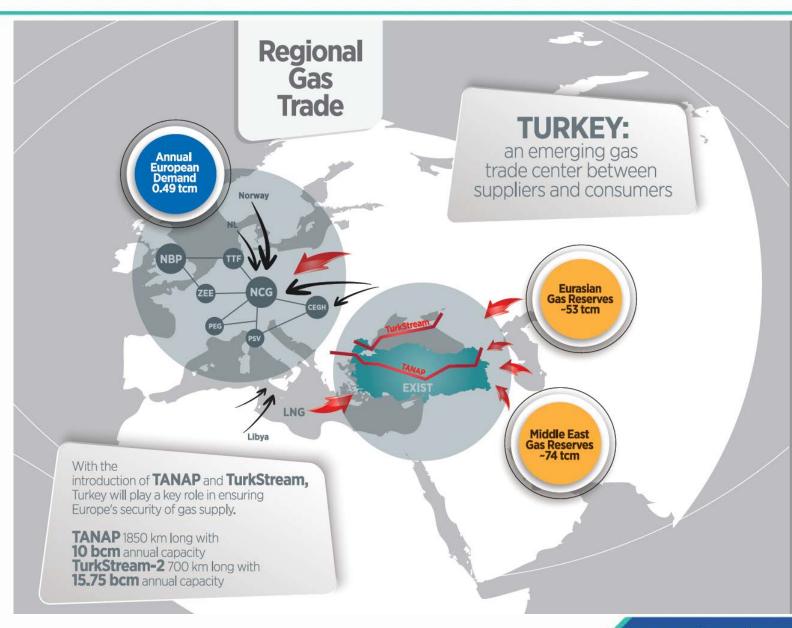


- The sum of negative imbalances of individual shippers is higher than positive imbalances. Hence for EPIAS, payables are higher than receivables when TSO is excluded.
- Highest negative imbalances was in October '18 with 147 millions cubic meters.
- The monthly average positive imbalance payment is approximately 8,7 millions Euros where negative imbalances payments are 19,6 million Euros.

Investment Potential for Natural Gas Trade in Turkey

15.6 bcm potential supply gap expected by 2021

- 30% of the quantity of long term natural gas contracts will expire.
- Long term contracts based on oil price → Contracts based on market price
- Market Mechanism
 - Spot
 - Futures



12

Looking beyond Horizon

Prompt Contracts Physical Future Contracts



TEŞEKKÜRLER

Enerji Piyasaları İşletme A.Ş.