

# EU Energy Platform: Presentation of AggregateEU

Vienna

Maciej Ciszewski, deputy Head of Unit, EU Energy Platform Chiara Trovati, Policy Officer, relations with Member States

17 April 2023

### Agenda

- Introduction & update on AggregateEU
- Company cooperation
- Financial aspects
- Contracting and transparency
- Questions and discussion

## Update on AggregateEU



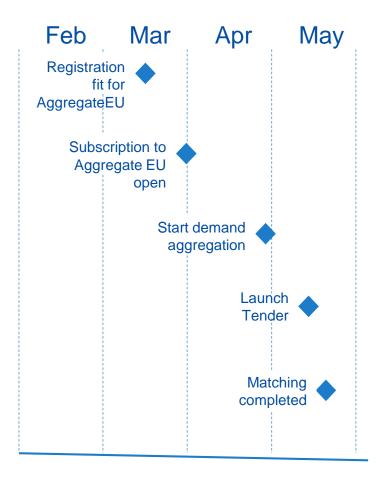
## Update on AggregateEU: Timing

### Ongoing

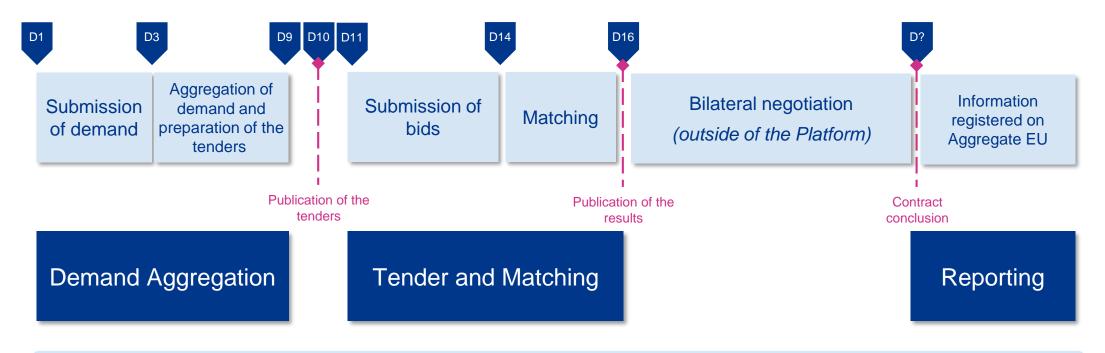
- Registrations to PRISMA Platform
- Subscriptions to AggregateEU
  - indicate if buyer/seller. You can subscribe as both but not in one tender
  - intended location where to sell/buy
  - indicate financial instruments available to counterparties (if any)
  - declaration on honour
- Call for interest as "Agent on Behalf" and "Central Buyer"

### Upcoming

- > 25 April: 1<sup>st</sup> demand aggregation round
- May: 1<sup>st</sup> tender completed



### Process for each tender



Demand aggregation and tendering every two months

### Available products



Products	<ul> <li>LNG delivery in two areas – North-West and South-East (idem ACER)</li> <li>Can go to any terminal in the areas</li> <li>Useful link: <u>What is LNG?</u>: <u>AggregateEU (prisma-capacity.eu)</u></li> </ul>	<ul> <li>Delivery on national markets</li> <li>26 national balancing points (NBPs) are covered</li> <li>Useful link: <u>What is NBP? :</u> <u>AggregateEU (prisma-capacity.eu)</u></li> </ul>			
Minimum quantity	• 300 GWh (1/3 of a cargo)	• 5 GWh / month			
	For both products, buyers c	on :			
Duration	<ul> <li>submit demand for a range of maximum 12 consecutive months</li> </ul>				
Duration	<ul> <li>submit demand as of M+2 months (e.g. in May for July)</li> </ul>				
	Multiple tendering rounds will be performed				

### AggregateEU in practice

verview <u>Demands</u> Tende	ring & Matching	Central Buyer	<b>Q</b> Find a Network Point
y Demands My Informatio	n Sheets		
Create Gas Dem	and		
Process Type		O LNG O NBP 1	
Location	2	Virtual LNG - North-Western Europe	× •
May 2023	4	5000000	© gwh
June 2023	'	E.g. 1000	⊖ <sub>GWh</sub> ⊕
July 2023		E.g. 1000	© GWh ⊕
August 2023		E.g. 1000	© <sub>GWh</sub> ⊕
September 2023		E.g. 1000	≎ gwh
October 2023		E.g. 1000	© <sub>GWh</sub> ⊕
November 2023		E.g. 1000	© <sub>GWh</sub> ⊕
December 2023		E.g. 1000	⊙ <sub>GWh</sub> ⊕
<b>January 2024</b>		E.g. 1000	© <sub>GWh</sub> ⊕
February 2024		E.g. 1000	≎ <sub>GWh</sub> ⊕
March 2024		E.g. 1000	≎ <sub>GWh</sub> ⊕
April 2024		E.g. 1000	≎ <sub>GWh</sub> ⊕
			This is the last month you can add demand for.
I have read and accept the a	AggregateEU Term	s and Conditions 🗹. 5	

### Models for company cooperation



### Company cooperation: key elements

 Facilitate access to AggregateEU for companies below the minimum demand, with limited expertise or credit worthiness.

#### **Principles**

Added value

- Voluntary and temporary
- Non-exclusive (other forms of cooperation can be discussed)

#### Condition

• Compliance with competition rules

### Company cooperation: two models

#### **Central Buyer**

One company - the Central Buyer -One company - the Agent on Behalf-• Concept centralises the demand for a group of sells services to buyers (transportation, smaller buyers (*buys, negotiates, etc.*) balancing, etc.) Central Buyer for the group of buyers Demand submitted by Between Between ٠ Seller and Central Buyer Sellers and buyers Contracts Central Buyer and each of the  $\geq$ smaller buyers Other key Competition law requirements • ٠

Either a seller or a buyer in one tender

elements

٠

Buyers individually (standard process)

Agent on Behalf

- Agent on behalf and buyers (covering only the relevant services)
- Agent on Behalf does not take title of the gas

### Acting as Central Buyer or Agent on Behalf

Relevant actors

- Companies with the ability to arrange one or more of the following:
  - regasification of LNG purchased F.O.B. vessel
  - profiling of large lumps of LNG into monthly baseload products, suitable to meet typical consumption needs or to be traded in the market
  - making the gas available in the market area where it will be consumed
  - shipping gas through several National Balancing Areas (from one Virtual Trading Point to another), including acting as balance responsible party
  - ensuring storage of gas

What to do

• Express your interest on PRISMA website to be listed

### Benefiting from Central Buyer or Agent on Behalf services

#### **Central Buyer**

- No need to register and subscribe, Central Buyer does it for you
- You engage in a contract only with the Central Buyer for the gas and for the services you may need
- You indicate your demand to the Central Buyer, who procures for you
- What to do: find a central buyer and, optionally, contact companies with whom you may want to group demand.

#### Agent on Behalf

- You still need to register on PRISMA and subscribe to AggregateEU
- You get direct access to sellers and purchase only the services you need from the Agent on Behalf
- What to do: contact an Agent on Behalf

# **Financial aspects**



### **Financial aspects**

Issue	<ul> <li>Counterparts will request instruments to mitigate risk of non- payment by buyers or risk of non-delivery by sellers</li> </ul>
Role of AggregateEU	<ul> <li>Collect information about available financial instruments</li> </ul>
Potential support	<ul> <li>AggregateEU will list public financial information that may support certain buyers</li> <li>Useful link: <u>What Are Financial Instruments? : AggregateEU (prismacapacity.eu)</u></li> </ul>
Next steps	<ul> <li>Contact your commercial banks</li> <li>If relevant, contact one of financial institutions listed on AggregateEU (see details on the website)</li> </ul>

### Financial aspects in practice

RISMA. Transport Storage LN	IG Reporting	UMM	AggregateEU		💄 - 🧭 🏛
rview				Q Find a Net	twork Point
ggregateEU					
ubscription Request					
this article 🗗 you will find more information abo	ut how to subscribe	to the Aggr	regateEU service.		
Role					
Please Choose Your Role*	I want to buy gas	🗆 l w	ant to sell gas		
Preferred Locations					
Please Select Your Preferred NBP Locations					•
Please Select Your Preferred LNG Locations					
Documents					
How do you intend to finance and/or guarantee the you will find more information.	payment of the pure	chase price	e (as buyer) or to secure financially	the delivery of the gas (as seller)	)? In this article 🗹
Financial Instruments*				bali	•
The Declaration on Honour is a mandatory docume comply with the eligibility and participation condition				s document, you cor of 19 December 202	
solidarity through better coordination of gas purchain		ions		article 🖸 you will find	
Information.	Standby letter of guarantee)	of credit (o	r other form of first demand bank		
	Guarantee issu	ed by a pa	rent company	25 MB.	
	Collateral over	cash or ca	sh equivalent		
			s of debt securities		
	Credit support	annex to b	e signed by the parties		Submit

### Example: potential support from EBRD

- European Bank for Reconstruction and Development (EBRD) may support certain buyers
- Gas supplies must be for one of the EBRD's countries of operations (list below)

			<u>ANCING@ec.europa.eu</u> with	h
How to contact EBRD	<ul> <li>Name and place of incorporation</li> <li>Ultimate beneficial owner(s)</li> <li>Destination of the gas</li> <li>Estimated amount of the requested financial support;</li> </ul>			
	EU Energy Platfor	m will forward your request	to the EBRD	
EU • Bulgaria	<ul><li>Latvia</li><li>Lithuania</li></ul>	Energy Community <ul> <li>Albania</li> </ul>	<ul><li>North Macedonia</li><li>Serbia</li></ul>	

- Croatia •
- Czech Republic •
- Estonia •
- Greece •
- Hungary

- Lilliuailia Poland
- Romania
- Slovak Republic
- Slovenia •

- Bosnia and Herzegovina
- Georgia
- Kosovo
- Moldova
- Montenegro

### **Contracting and transparency**



## **Contracting and Transparency**

#### Enter Contract Details **Contract Details** Buyer \* Seller \* Gas Quantity \* ა\_ა ⊞≣ Time Frame \* Location \* $\star \star \star \star$ Quality Submit

Negotiation between potential Buyer(s) and Seller(s) is done outside AggregateEU Platform

Concluded contracts must be reported by the **Buyers** to DG ENER via AggregateEU. Contractual parties will have to report:

- Counterparties
- Gas Quantity
- Time Frame
- Location
- Quality qualitative assessment of the competitiveness of the contract (optional)

Illustrative example

AggregateEU will provide this information to DG ENER. Other obligations, such as REMIT obligations, will have to be fulfilled directly by the contractual parties.

### **Useful links**

EU Energy Platform (europa.eu):

https://energy.ec.europa.eu/topics/energy-security/eu-energy-platform\_en

<u>AggregateEU – questions and answers (europa.eu):</u> <u>https://energy.ec.europa.eu/topics/energy-security/eu-energy-platform/aggregateeu-questions-and-answers\_en</u>

AggregateEU Hub : PRISMA Capacity Platform (prisma-capacity.eu)

<u>1st step: Registration on Prisma (prisma-capacity.eu):</u> https://app.prisma-capacity.eu/registration/wizard/start

<u>2nd step: Subscription to AggregateEU (prisma-capacity.eu):</u> https://app.prisma-capacity.eu/platform/#/start

Additional questions - <u>EU-ENERGY-PLATFORM@ec.europa.eu</u> Request for financial support - <u>EU-ENERGY-PLATFORM-FINANCING@ec.europa.eu\*</u> (subject to conditions set out on AggregateEU)

## Screenshots of AggregateEU

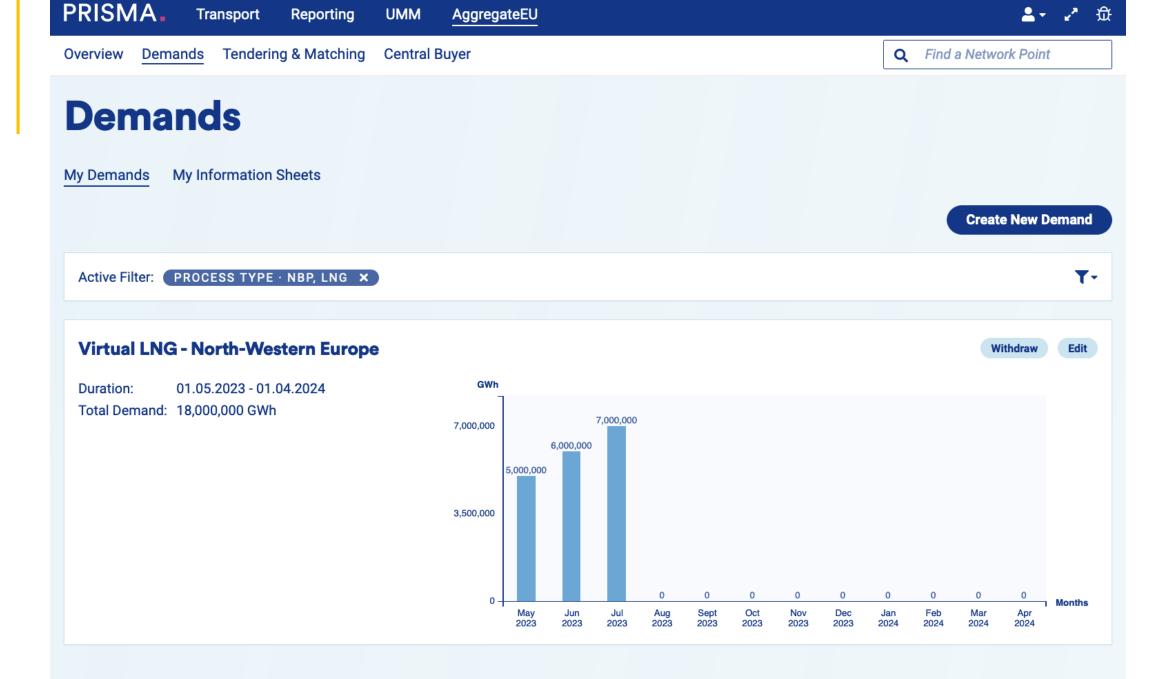


**Q** Find a Network Point

### **AggregateEU Subscription**

Role	
Please Choose Your Role*	✓ I want to buy gas □ I want to sell gas 2
Preferred Locations	3
Please Select Your Preferred NBP Locations	•
Please Select Your Preferred LNG Locations	•
Documents	4
Please Select the Financial Securities You Can Provide*	▼
Declaration Of Honour*	
	Drop your file here or <u>select one</u> from your computer. We accept tiff, jpg or pdf files that are no larger than 25 MB.
5	6 Submit

verview <u>Demands</u> Tendering	g & Matching Central Buyer	<b>Q</b> Find a Network Point
y Demands My Information S		
Process Type		
Location	2 Virtual LNG - North-Western Europe	× -
May 2023	4	Gwh 🗢
June 2023	E.g. 1000	GWh 🕀
July 2023	E.g. 1000	GWh 🕀
August 2023	E.g. 1000	GWh 🕀
September 2023	E.g. 1000	GWh
October 2023	E.g. 1000	GWh 🕀
November 2023	E.g. 1000	GWh 🕀
December 2023	E.g. 1000	GWh 🕀
January 2024	E.g. 1000	S GWh
February 2024	E.g. 1000	≎ <sub>GWh</sub> ⊕
March 2024	E.g. 1000	≎ <sub>GWh</sub> ⊕
April 2024	E.g. 1000	≎ <sub>GWh</sub> ⊕
	gregateEU Terms and Conditions 🗗. 5	This is the last month you can add demand for.



verview Deman	ds Tendering & Matching Central Buyer Service Settings	<b>Q</b> Find a Network Point
	Fing & Matching       Buyer Matches	
Active Filter: PF	ROCESS TYPE · LNG, NBP ×	•
LNG0013   Vi	rtual LNG - North-Western Europe   February 2098	Details
Fender Type:	LNG	
ocation:	Virtual LNG - North-Western Europe	
Month:	February 2098	
Fotal Amount:	3,000 MWh	
Matched Amount:	3,000 MWh	
Start:	01.02.2098	
LNG0013   Vi	rtual LNG - Southern Europe   February 2098	Details
	LNG	
Fender Type:	Virtual LNG - Southern Europe	
ocation:	February 2098	
Location: Month:	February 2098 2,000 MWh	
Tender Type: Location: Month: Total Amount: Matched Amount:	2,000 MWh	

Overview Demands Tendering & Matching Central Buyer Service Settings

**Q** Find a Network Point

S Back to My Seller Matches

### Matching result for T-00000123

#### **Tender Details**

Location:Virtual LNG - North-Western EuropeMonth:February 2098Total Demanded Amount:241,712 MWh

Match Summary Total Matched Amount: 3,000 MWh

Your Offer Gas Amount: 3,423 MWh Price: 22,323.31 EUR/MWh

#### **Buyers in this Tender**

Buyer A Street 123	<b>Demands</b> Matched Amount:	321 MWh	Financial Securities Shtonks	
Something 12345 Town	Price: Matched Amount:	312.12 EUR/MWh		
Somewhere buyera@example.org 01234567890	Price:	300.00 EUR/MWh		

Buyer B Street 456 67890 Some Town Demands Matched Amount: 222 MWh Price: 999.99 EUR/MWh **Financial Securities** 

None

### **Questions and Answers**



# Thank you

Maciej Ciszewski – <u>maciej.CISZEWSKI@ec.europa.eu</u> Chiara Trovati - <u>Chiara.TROVATI1@ec.europa.eu</u>