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Legal Battles between Russia and Ukraine

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# Ukrainian-Russian Crisis: Milestones

- Winter 2013-2014 anti-government demonstrations in Kyiv (800 000 people)
- **Feb'14** pro-Russian gunmen seize key buildings Crimea
- **March'14** referendum in Crimea (97% vote for joining Russia)
- May'14 pro-Russian separatists in Donetsk and Luhansk declare independence
- July'14 Malaysia Airlines flight MH17 from Amsterdam is shot down in Donetsk region
- Sep'14 Minsk Protocol (Ukraine, Russia, Donetsk and Luhansk People's Republics)
- Feb'15 Minsk II (summit of Ukraine, Russia, France, and Germany)
  A ceasefire is in place, but levels of violence increase dramatically
  (9,200 people have died since April'14).

# New Phase of Ukrainian-Russian Standoff: Legal

#### Legal Battles Between Russia and Ukraine

| Cases pending               | Damages sought<br>from Russia (\$B) | Damages sought<br>from Ukraine (\$B) |
|-----------------------------|-------------------------------------|--------------------------------------|
| Russia vs Ukraine           | -                                   | 3.08                                 |
| Ukraine vs Russia           | 37.00                               | _                                    |
| Naftogaz vs Gazprom         | 26.00                               | -                                    |
| Gazprom vs Naftogaz         | —                                   | 32.00                                |
| Oschadbank vs Russia        | 0.57                                | -                                    |
| Total                       | 63.57                               | 35.08                                |
| Source: Bloomberg reporting |                                     | Bloomberg 🕮                          |

3 Chambers General Counsel Seminar, London | 11 March 2016

# Russia vs Ukraine

- Russia seeks repayment of USD
  3 bil Eurobond (sold to
  Yanukovych in Dec'13) + USD 75
  mil in interest and legal fees
- In 2015 Russia refused to take part in restructuring negotiated by Ukraine with its other Eurobond holders
- Dec'2015 Ukraine declared a moratorium on paying this debt
- Gottlieb Steen & Hamilton LLP, represents Russia in the London High Court
- The case could take 18-24 mon.



# Ukraine vs Russia

- **ECHR:** 3 applications lodged by Ukraine against Russia
  - No 20958/14 (annexation of Crimea and subsequent developments in Eastern Ukraine Mar'-Sep'14)
  - No 43800/14 (alleged abduction of three groups of children in Eastern Ukraine and their temporary transfer to Russia)
  - No 42410/15 (events in Crimea and Eastern Ukraine as from Sep'15)
- In addition 3 thous. individual applications re events in Crimea and Eastern Ukraine + individual application Savchenko v. Russia
- ICJ: according to the Government's announcements Ukraine will file its suit against Russia in 2016 (USD 37 billion in damages)
  - The main issue legality of the Crimean annexation
  - ICJ are generally very slow moving and can take years to complete!

# Other Ukrainian companies v. Russia

#### – Oschadbank v. Russia

- over assets lost in Crimea (arbitration in Stockholm)
- Damages USD 0.6 bil
- Arbitration cases against Russia in the Hague over losses related to Crimea, under 1998 Russia-Ukraine BIT:
  - Ukrnafta PJSC, Privat Bank and Aeroport Belbek LLC and personal lawsuit filed by Ihor Kolomoyskyi – proceedings commenced in Jan'2015
  - DneprAzot, Ukrinterinvest, Lugzor, Lisbet and Aberon Ltd. (PrivatGroup) pending.
- The issues a tribunal will have to examine include:
  - whether the dispute in question relates to covered investments;
  - whether the investments relate to Russia's territory; and
  - whether the dispute concerns a breach of an obligation under the BIT.

# Gas War in Stockholm between Naftogaz and Gazprom

# History of Naftogaz-Gazprom Relations

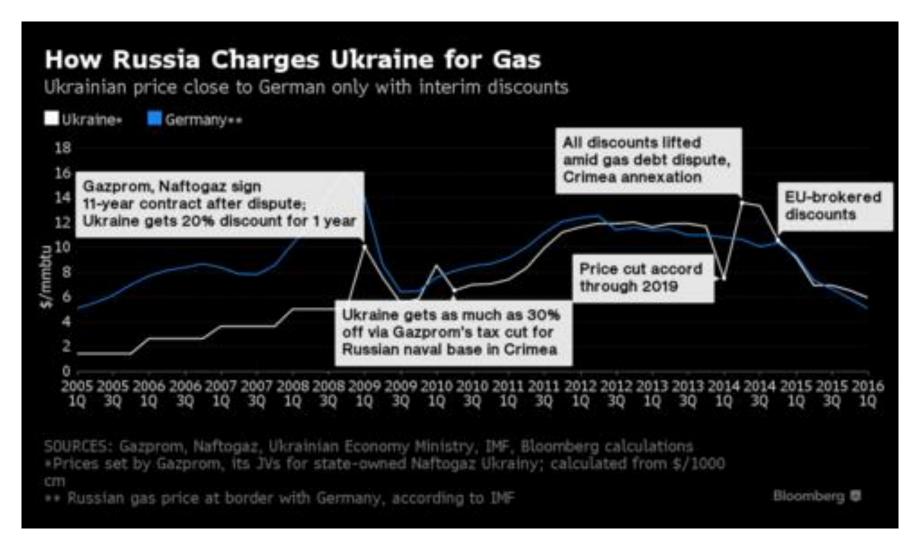
- Naftogaz-Gazprom contracts signed on 19 January 2009 for 2009-2019:
  - Contract on Sale and Purchase, of the Natural Gas ("Supply Contract")
  - Contract on Volumes, Terms and Conditions for Transit of the Natural Gas ("Transit Contract")
- 2009-2013 stable gas supplies (USD 260-413.5 per 1000 cm)
- April'14 Russia cancelled the discount => USD 485.5 per 1000 cm
- June'14 Gazprom switched Naftogaz to prepayment, called for repayment of USD 4.458 billion in outstanding debts and halted gas supplies to Ukraine
- October'14 execution of the Binding Protocol (gas supplies until 31 March'15)
- September'15 execution of the 2<sup>nd</sup> Binding Protocol (gas supplies until 31 March'16)

#### **IS THE NEXT PROTOCOL ON AGENDA IN 2016?**

# Gas Prices in 2009-2014

| Year   | Average price of<br>the gas, USD per<br>1000 cm | Comments   |  |  |
|--|---|--|--|--|
| 2009   | 260   | 20% discount is applicable   |  |  |
| 2010   | 260   | During Q1 2010 the price was applicable without any<br>discounts and amounted to USD305.<br>100 USD discount became applicable starting from Q2<br>2010 by virtue of the so-called "Kharkiv Accords" executed<br>between Ukraine and the Russian Federation<br>Starting from February the gas price was equal to<br>USD268.5 due to the discount provided by the Russian<br>Federation |  |  |
| 2011   | 330   |  |  |  |
| 2012   | 424   |  |  |  |
| 2013   | 413.5   |  |  |  |
| Q1 2014  | 311   |  |  |  |
| April-May<br>2014  | 485.5   | The price without any discounts.   |  |  |
| Source: mass media, statistical data published by the Ministry of Economy of Ukraine |   |  |  |  |

# Dynamics of Gas Prices (2005-2016)



# **Arbitration Case**

- July'14 cases Naftogaz v. Gazprom and Gazprom v Naftogaz were consolidated => Case V2014/129 (supply contract)
  - Jan' May'15 Naftogaz filed statements
  - April'16 commencement of the hearings
  - June'16 verdict
- Transit contract case:
  - Oct'15 Naftogaz's request for arbitration was submitted
  - Sep' Oct'16 hearings
  - Jan'17 verdict



# Dispute over the Supply Contract

# **Overview of the Supply Contract**

|                        | Basic Provisions   |  |
|------------------------|--|--|
| Governing Law          | Swedish  |  |
| Subject Matter         | Sale & purchase of gas of the Russian, Kazakh, Uzbek,<br>Turkmenian origin (starting from 2010 the contractual volume<br>amounts to <b>52 bcm per year</b> )                                   |  |
| Gas Price              | The basic price (USD 450) is correlated to gasoil and sulphur<br>oil (mazut) prices (as published in <i>Platt's Oilgram Price Report</i> )<br>on a quarterly basis                             |  |
| Payment                | Following the month of supply on the basis of the preliminary invoice (in case of any violations – the parties switch to the 100% prepayment mechanism)  |  |
| Price review<br>Clause | allows the request of revision of the contractual price if the contractual price no longer reflects " <i>market prices</i> " for gas as a result of a change of situation on the energy market |  |
| Take-or-pay<br>Clause  | Naftogaz is required to pay for 80% of the contractual volume (i.e. 41.6 bcm of gas) whether or not it actually needs it   |  |

# Parties' Claims and Damages Sought

### Naftogaz

- Cancel take-or-pay clause
- Revise pricing formula (i.e. de-link it with gasoil and mazut) based on the price reopener clause
- Cancel prohibition of reexport
- Compensation of USD 6 bil of overpayment since 2010

#### Gazprom

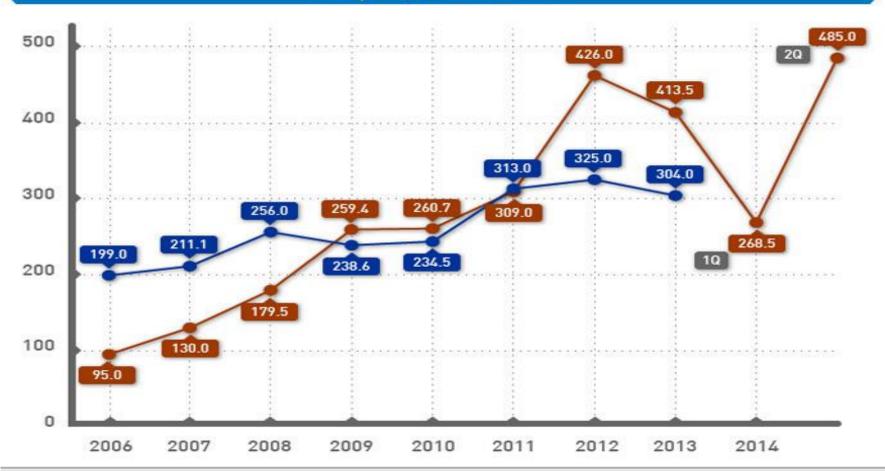
- Payment of USD 29.2 bil, including:
  - USD 2.6 bil for gas deliveries in 2013 and 2015,
  - USD 0.2 bil for gas deliveries to southeast Ukraine, and
  - USD 26.4 for "take-or-pay" fines (2012-2014)

# The Parties' Positions: Price

- Previously oil-indexed formulas were common (crude oil had more reliable market indicators), now - a big gap between the spot price and the oil-indexed price => abolishment of oil-indexed formulas:
  - i2011-2012 negotiations with EU gas suppliers (GDF Suez, Edison, etc.)
  - 2012 E.ON v Gazprom (amicable settlement)
  - 2013 *RWE Transgaz v Gazprom* (price was "untied" from oil prices and reduced in accordance with spot market gas prices)
- Price review mechanism (according to the contract):
  - price review at any time during the contract's term based on the "market price";
  - Crucial point what is the "*market price*"? EU gas market data?
  - The tribunal will have to determine!
  - If yes gas price for Naftogaz was significantly higher than any prices established by Gazprom for EU (see next slide)

#### Gazprom export prices for Europe and Ukraine

#### USD per 1,000 cubic meters



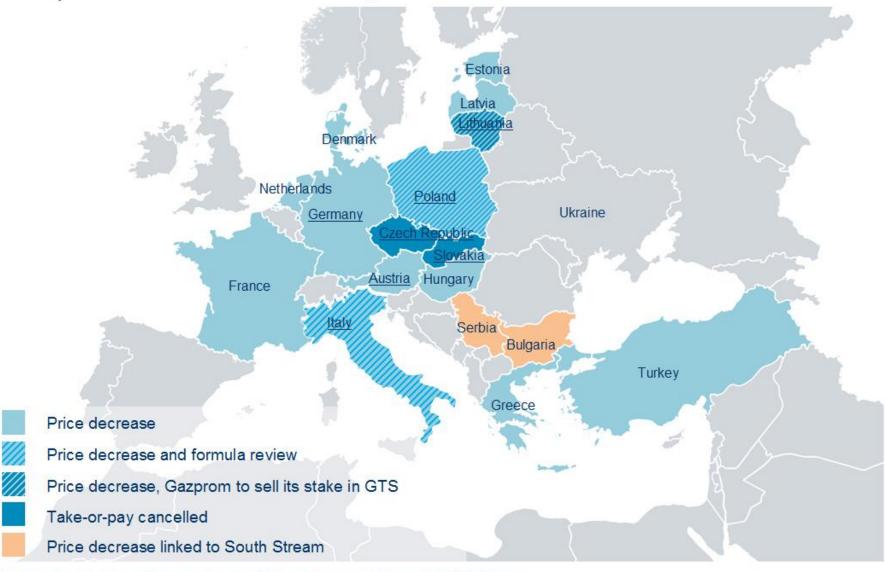


Source: Gazprom, RIA Novosti

# The Parties' Positions: Take-or-Pay Clause

- Abolishment of TOP clauses trend set by the EU gas importers:
  - Gazprom lost lawsuits launched in 2010 aimed at collecting USD 524 million owed by RWE Transgas for TOP commitments;
  - Transgas may reduce its TOP obligations;
  - no ban on export of gas imported from Gazprom.
- Gazprom has never even tried to enforce TOP penalties against Naftogaz before (reason – Ukrainian-Russian crisis)
- EU Commission (2007 Distrigas decision): impact of the long-term gas supply contracts must be appreciated, in order to determine whether they restrict competition to an unacceptable extent.

### Gazprom contract review, 2010-2014



Note: underlined are countries where companies have filed lawsuits against Gazprom Source: Mass media, public reports

# **Consequences & Implications**

- Naftogaz seems to have good chances n in arbitration
  - rebate for the excessive payments.
  - adjustment of the oil-indexed price
  - reduced TOP obligations
- Gazprom
  - review of contracts (France, Finland, Poland)
  - annual TOP levels reduced from the traditional 85 to 70%
- EU Commission:
  - 2015 Gazprom in CEE abuses its dominant market position
  - 2016 gas supply abuse in Bulgaria

# GAZPROM may be abusing its dominant position in Central and Eastern Europe



# Dispute over the Transit Contract

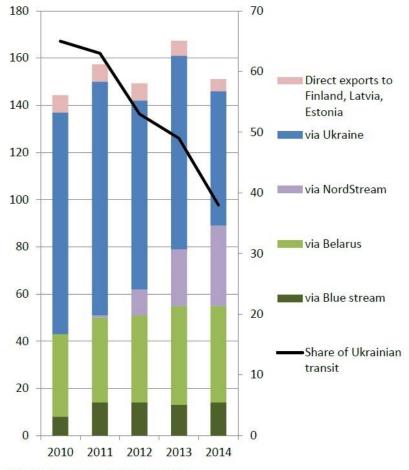
# **Overview of the Transit Contract**

|                          | Basic Provisions   |  |
|--------------------------|--|--|
| Governing Law            | Swedish  |  |
| Subject Matter           | Transit of gas (no less than <b>110 bcm per year</b> ) from Russia,<br>Belorussia, Moldova within the territory of Ukraine to EU and<br>Moldova                    |  |
| Service<br>Provider      | Naftogaz (Ukrtransgaz is not a party to the contract, only technical implementation)   |  |
| Price of the<br>Services |  |  |
| Payment                  | Following the month of transit (no options for switching to<br>prepayment mechanism)   |  |
| Price review<br>Clause   | allows the request of revision of the contractual price as a result<br>of a material change in the mechanism for transit tariff<br>calculation of at the EU market |  |
| Ship-or-pay<br>Clause    | No   |  |

# Naftogaz's Claims

- rights and obligations of Naftogaz must be transferred to "Ukrtransgaz" (TSO under the new Gas Market Law);
- revise transit tariff in accordance with the basic principles of EU law
- compensation for shortfall of the transit volumes (average 94 bcm vs 110bcm) since 2009
- compensation for non-supplied transit volumes of gas (USD 10 bil)

# Russian gas exports to Europe & share of Ukrainian transit



Source: International Energy Agency, 2015

CMS Cameron McKenna, Kyiv

# The Parties' Positions: Revision of Tariffs & Provisions

#### Naftogaz's arguments may be:

- Assignment of rights is allowed subject to the parties' consent
  - Precedents in EU: in 2013, RWE Supply & Trading CZ a.s. transferred its contract to Net4gaz in accordance with agreements reached by the parties.
- implementation of the Third Energy Package => need to redraft provisions in line with the antitrust provisions of EU and Ukrainian law;
  - In a report in 2014 ECS concluded that the transit contract may be considered incompliant with European competition and energy law.
- Under the contract parties must agree on replacement of the invalid provision by a new one with "as close as possible" economic result;
- Transit tariffs have been changed by the Ukrainian Government (entry-exit system) and must be reflected in the contract in line with Swedish law.

# The Parties' Positions: Compensation to Naftogaz

#### What arguments Naftogaz may have?

- 110 bcm per year mentioned in the clause re subject matter as the minimal volume
- the capacity of the Ukrainian transportation system is fully contracted by Gazprom

#### Gazprom's strongest arguments may be:

- No ship-or-pay clause
- No penalties for Gazprom for lesser volumes
- No direct obligation of Gazprom to supply 110 bcm per year

# **Consequences & Implications**

### Naftogaz:

- has good chances to win the dispute over amendments to the contract;
- the tribunal also may agree with a need to revise tariffs;
- Naftogaz's chances to win the compensation may be estimated as the low ones
- Gazprom:
  - If tariffs are changed, shall be required to pay up to 50% more
  - Transit diversification!
- EU:
  - on which terms a new post-2019 transit contract will be agreed?

| Zones | Countries   | Rate, USD<br>per 1000<br>cm |
|-------|---|-----------------------------|
| Entry | from Russia,<br>Poland,<br>Belarus,<br>Slovakia,<br>Hungary | 12.47                       |
| Exit  | to Poland,<br>Slovakia,<br>Hungary,<br>Romania,<br>Moldova  | 16.74 –<br>32.8             |

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