



## Workshop Agenda - DAY 1: May 15, 2014 Scaling Up Energy Efficiency (EE) in Buildings in the Western Balkans

08:30 - 09:00	Registration of Participants
09:00 - 09:40	<ul> <li>Welcome and Introductions</li> <li>Ellen A. Goldstein, World Bank, Country Director for South East Europe</li> <li>Violeta Kogalniceanu, Energy Community Secretariat, Head Infrastructure and Energy Efficiency Unit</li> <li>Jas Singh, World Bank, Senior Energy Efficiency Specialist and Activity Team Leader</li> </ul>
09:40 - 12:15	Session 1: Establishing and Operationalizing an EE Revolving Fund
09:40 - 10:10	Draft Guidance Note on Establishing and Operationalizing an EE Revolving Fund Dilip Limaye, Senior Energy Efficiency Advisor (World Bank Consultant)
10:10 - 10:30	<b>Case Study 1: Bulgarian EE Fund</b> Dimitar Doukov, Executive Director, EE and Renewable Sources Fund, Bulgaria
10:30 - 10:45	Q & A
10:45 - 11:00	Coffee Break
11:00 - 11:20	Case Study 2: Salix Fund U.K. Annie Shepperd, CEO Salix Finance, U.K.
11:20 - 11.35	<b>Plans for establishing and operationalizing Macedonia's EE Revolving Fund</b> Ismail Luma, Advisor for Energy Efficiency, Ministry of Economy, Macedonia
11:35 - 12:15	Discussions
12:15 - 13:30	Lunch
13:30 - 14:40	Session 2: Municipal Financing and Budgeting Practices for EE
13:30 - 14:00	Draft Guidance Note on Municipal Financing and Budgeting Practices for EE in Public Buildings Bruno Wilhelm, International Municipal EE Expert (Network of Associations of Local Authorities of South-East Europe (NALAS) Consultant)
13:30 - 14:00 14:00- 14:20	Buildings Bruno Wilhelm, International Municipal EE Expert (Network of Associations of Local
	BuildingsBruno Wilhelm, International Municipal EE Expert (Network of Associations of Local Authorities of South-East Europe (NALAS) Consultant)Panel Discussion
14:00- 14:20	Buildings         Bruno Wilhelm, International Municipal EE Expert (Network of Associations of Local Authorities of South-East Europe (NALAS) Consultant)         Panel Discussion         Associations of local authorities from Serbia, Macedonia and Kosovo
14:00- 14:20 14:20 - 14:40	<ul> <li>Buildings         <ul> <li>Bruno Wilhelm, International Municipal EE Expert (Network of Associations of Local Authorities of South-East Europe (NALAS) Consultant)</li> </ul> </li> <li>Panel Discussion         <ul> <li>Associations of local authorities from Serbia, Macedonia and Kosovo</li> <li>Q&amp;A and Discussions</li> </ul> </li> <li>Session 3: Energy Service Company (ESCO) Business Models and Market</li> </ul>
14:00- 14:20 14:20 - 14:40 <b>14:40 - 16:45</b>	Buildings         Bruno Wilhelm, International Municipal EE Expert (Network of Associations of Local Authorities of South-East Europe (NALAS) Consultant)         Panel Discussion         Associations of local authorities from Serbia, Macedonia and Kosovo         Q&A and Discussions         Session 3: Energy Service Company (ESCO) Business Models and Market         Development         Draft Guidance Note on ESCO Business Models and Market Development
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14:00- 14:20 14:20 - 14:40 <b>14:40 - 16:45</b> 14:40 - 15:10 15:10 - 15:30	<ul> <li>Buildings         <ul> <li>Bruno Wilhelm, International Municipal EE Expert (Network of Associations of Local Authorities of South-East Europe (NALAS) Consultant)</li> </ul> </li> <li>Panel Discussion         <ul> <li>Associations of local authorities from Serbia, Macedonia and Kosovo</li> <li>Q&amp;A and Discussions</li> </ul> </li> <li>Session 3: Energy Service Company (ESCO) Business Models and Market Development         <ul> <li>Draft Guidance Note on ESCO Business Models and Market Development</li> <li>Dilip Limaye, Senior Energy Efficiency Advisor (World Bank Consultant)</li> </ul> </li> <li>Case Study 1: Energy Service Agreements in Armenia         <ul> <li>Tamara Babayan, Director, Renewable Resources and EE Fund, Armenia</li> </ul> </li> </ul>
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## Workshop Agenda - DAY 2: May 16, 2014 Scaling Up Energy Efficiency (EE) in Buildings in the Western Balkans

09:00 - 11:45	Session 1: Residential EE Financing and Incentive Programs
09:00 - 09:30	<b>Draft Guidance Note on Residential EE Financing and Incentive Programs</b> Bernd Kalkum, Senior Energy Efficiency and District Heating Specialist (World Bank Consultant)
09:30 - 10:00	<b>Case Study 1: Residential EE Program in Lithuania</b> Viktoras Sirvydis, International Consultant and former Director Central Project Management Agency, Lithuania
10:00 - 10:20	Q&A
10:20 - 10:45	Coffee Break
10:45 - 11:15	Case Study 2: Thermo-Modernization Program in Poland Marian Rekiel, Senior Expert, Bank Gospodarstwa Krajowego (BGK)
11:15 - 11:40	Discussions
11:40 - 12:00	Donor Roundtable
12:00 - 12:20	Next Steps and Conclusions
	Jas Singh, World Bank, Senior Energy Efficiency Specialist
12:20 - 13:30	Lunch