

The Investor Confidence Project

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European Commission Disclaimer



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There is big money in energy efficiency



Energy financing - now



**Standardized
Mainstream
Large volume
Multiple sources**



**Standardized
Mainstream
Large volume
Multiple sources**



**NOT standardized
NOT mainstream
SMALL volume
FEW sources**

The Energy Efficiency Capital Gap

Projects & Potential

- Untapped Market Opportunity
- Healthy Returns
- Established Industry
- Established Technologies



Investors

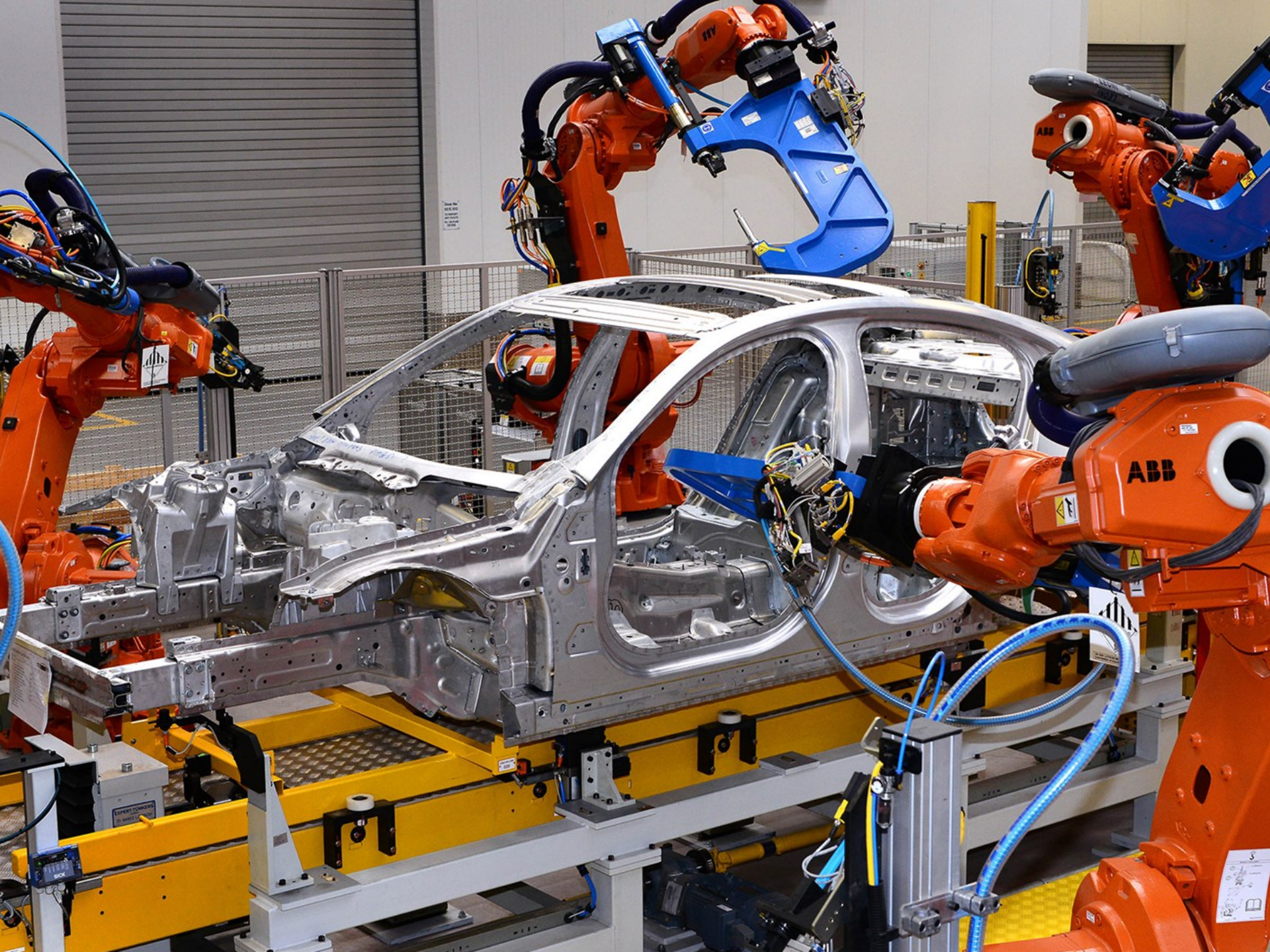
- Search for Yield
- Risk/Return
- Growing emphasis on Impact Investing
- Growing interest in EE



The jigsaw of energy efficiency financing





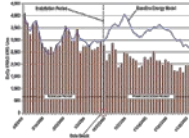




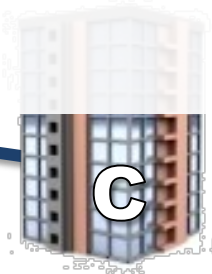
 Raiffeisen BANK



Lack of standardization results in:



Greater performance risk
Uncertainty limiting demand
Higher transaction costs
Difficult to build capacity
Difficult to aggregate



Investor Confidence Project Protocols



Protocols standardize best practice in project development and documentation



ICP EU Protocols

Tertiary



Large

Whole building retrofit,

6 European Protocols available now and being applied



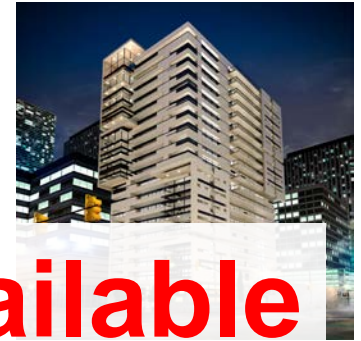
Whole building retrofit, no dynamic modeling

Targeted

Single or limited number of EE measures



Apartment



ICP Europe Network Members

Join here:
<http://europe.eeperformance.org/join-icp-europe.html>

ICP projects & programmes across the EU



2 x Student housing
3 x hospitals
Carbon & Energy
Fund

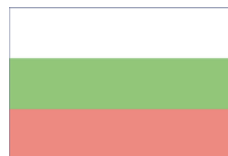


ESCO
forfeiting fund

Growing pipeline but.....



Swimming pool project
Porto Vivo
regeneration zone



Bulgarian fund



Baden-Wutenberg
regional
programme



Austria Klimat
Fund

bring us projects and programmes

The ICP European Investor Network

AMBER



Menhaden



> €1 bn committed or



available to energy

CutPower

efficiency.....availability

Europe's greatest energy

of capital is not the



problem



SUMACAPITAL

Triodos Bank



Investor Days



Rolling out across EU



Investor Ready Energy Efficiencytm



Investor Ready Energy Efficiency™ : Key dates

1st Project Developer Training:
8th June

1st Quality Assurance agent
Training:
17th June

Roll out of IREE Programme:
End June



<http://europe.eepperformance.org/project-developers-registration-form.html>

Retrofit Accelerator: assembling the jigsaw

Development
finance
Project finance

Commitment from
public sector
Active marketing

**Now seeking partner
cities and regions across
Europe**

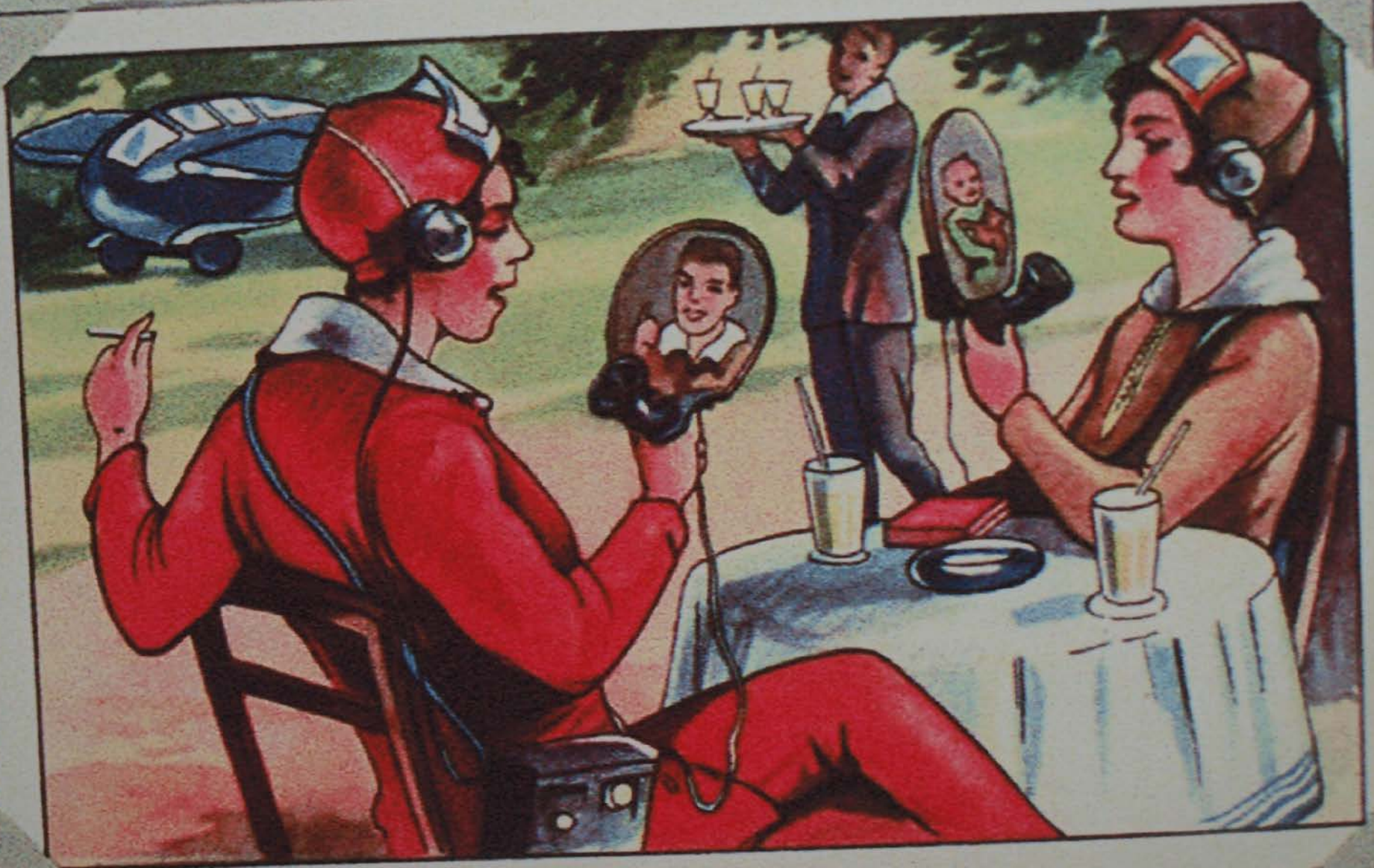
Provide
Develop
Build
Standardization
capacity

Training for:
Project
Developers
Owners
Banks

ICP Protocols
IREE
Contracts
Reporting



The future



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Summary

Investor Confidence Project:

- is standardizing development and documentation of EE projects
- reduces transaction costs and reduces risks
- makes energy efficiency more investable

You can:

- become an Ally
- become an accredited Project Developer
- bring projects and programmes for accreditation
- talk to us about hosting a Retrofit Accelerator

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